

# Quarterly Report

## Q1 2026 - Financial Summary

### Executive Summary

This report presents the financial performance of ACME Corporation for the first quarter of 2026. Revenue increased by 15% compared to Q4 2025, driven primarily by strong growth in the cloud services division. Operating margins improved to 22%, up from 19% in the previous quarter.

Key highlights include the successful launch of three new product lines, expansion into the European market, and a 20% reduction in customer churn rate. The company remains well-positioned for continued growth throughout 2026.

### Key Metrics

Revenue

**\$12.5M**

Growth

**+15%**

Customers

**2,450**

Margin

**22%**

## Revenue Breakdown

Division	Q1 2026	Q4 2025	Change
Cloud Services	\$5,200,000	\$4,100,000	+26.8%
Enterprise Software	\$3,800,000	\$3,500,000	+8.6%
Consulting	\$2,100,000	\$1,900,000	+10.5%
Support & Maintenance	\$1,400,000	\$1,350,000	+3.7%

## Expense Summary

Category	Amount	% of Revenue
Personnel	\$5,500,000	44.0%
Infrastructure	\$1,800,000	14.4%
Marketing	\$1,200,000	9.6%
R&D	\$950,000	7.6%
General & Admin	\$300,000	2.4%

### Highlights

Cloud services revenue grew 26.8%, exceeding projections by 5%. New enterprise clients added: 47.

### Challenges

Infrastructure costs rose 12% due to scaling needs. Two major client renewals deferred to Q2.